

Supporting the
professionals
who protect what
matters most



PUTTING THE **PRO** IN PROTECT

NEWSLETTER

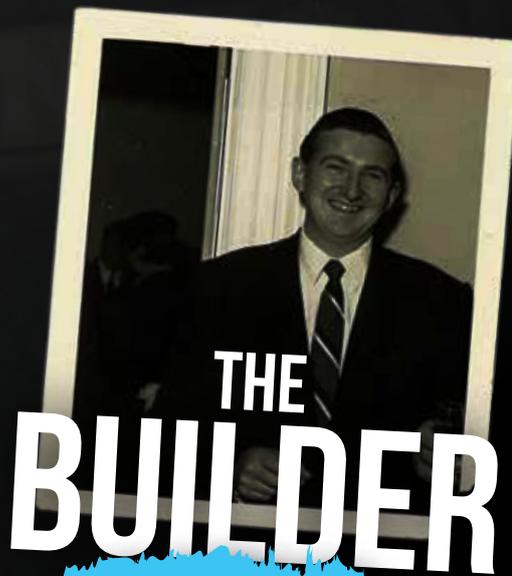
1926 - 2026

This Month

Putting the *Pro* in Protect

LSC | The Early Years of Growth

Make Sure Your Website is Doing its job



THE BUILDER

Stuart's Era



Stuart's values:

- 1) Go help the customer*
- 2) Product knowledge is all-important*
- 3) Do what you said you were going to*

Stuart Johnson

Building Momentum:

The Early Years of Growth

Last month we left off in 1948, when 18-year-old Stuart Johnson joined the business, then still known as A. F. Johnson & Co.

As Stuart settled in, the post-war economy was beginning to recover. Importing and exporting demands were growing rapidly, trade routes had reopened, and the timing was right to reinvigorate the lock trade. On 26th April 1949, the now familiar name Locksmiths Supply Co. was officially registered, marking the start of a new era.

Following the successful introduction of EzyCut in the early 1950s, the next three decades saw it become the most widely used key blank in Australia. In the early years, sales were driven largely by word of mouth, but as demand grew, a more active approach was needed.

By 1951, at just 21 years of age, Stuart was travelling extensively across the country, calling on locksmiths and building relationships face-to-face. He promoted not only EzyCut, but a growing range of products including Lockwood, Yale, Union, Vaughn, Mancuna, ILCO, Mattox, CO Tilney and many others, spending countless hours sourcing products locksmiths would value from around the world.

These were the days before fax, email or the internet. Once Stuart found something new, he would load it into the old Studebaker or Chev and head out on the road to show customers in person. Throughout the 1950s he travelled widely - north beyond Brisbane, west to Adelaide, regularly to Sydney, and later to Perth. It was a time of hard work, long drives and worn tyres, but it laid the foundations for LSC's national presence.

By the early 1960s, the rise of commercial air travel began to change everything. The jet age made it far easier to move around Australia and opened the door to overseas travel. Stuart was able to meet suppliers face-to-face, strengthening relationships with companies such as HPC, ILCO, Taylor, Dominion Lock Company and CO Tilney. These connections helped accelerate the growth of both LSC and the locksmithing industry across Australia.



Mark Johnson

To be continued..

ABUS COMBINATION PADLOCKS



LSC stock the most comprehensive range of ABUS Combination padlocks in Australia. If you're after a school locker padlock, travel combination padlock, colourful aluminium body, quality brass body or something heavier duty, ABUS have a padlock to suit everyone's need. Great for securing, lockers, gates, suitcases, toolboxes & cupboards. With over 60 products to choose from, it's no wonder more security professionals are choosing ABUS combination padlocks



ABUS 78 SERIES COMBINATION PADLOCKS



ABUS COMBIFLEX



ABUS 145 SERIES COMBINATION PADLOCKS



ABUS 155 SERIES COMBINATION PADLOCKS



ABUS 160 SERIES COMBINATION PADLOCKS



ABUS 158 SERIES KEY OVERRIDE COMBINATION



ABUS 165 SERIES COMBINATION



ABUS 147 SERIES TSA COMBINATION LOCKING



ABUS COMBINATION LUGGAGE STRAPS

For more information on the full range of ABUS combination padlocks please visit lsc.com.au

BRAVA MATT BLACK RANGE

BRAVA Matt Black range of cylinders and locks, just the thing to upgrade your customers with style & quality, choose BRAVA Matt Black today.



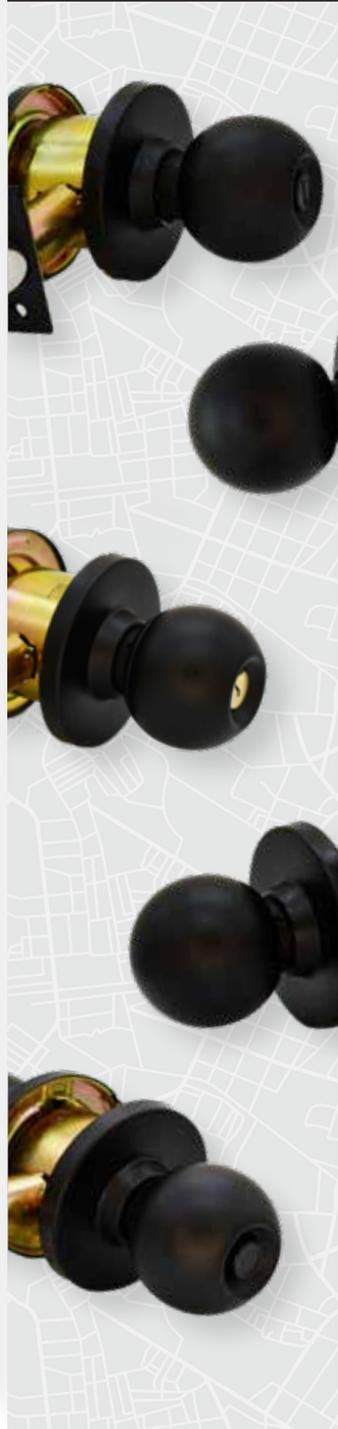
locking for life



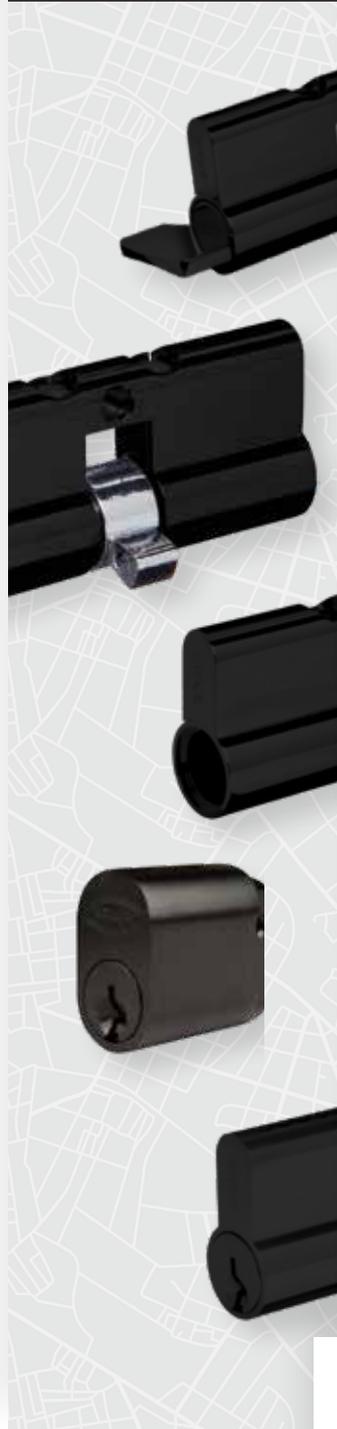
Leversets



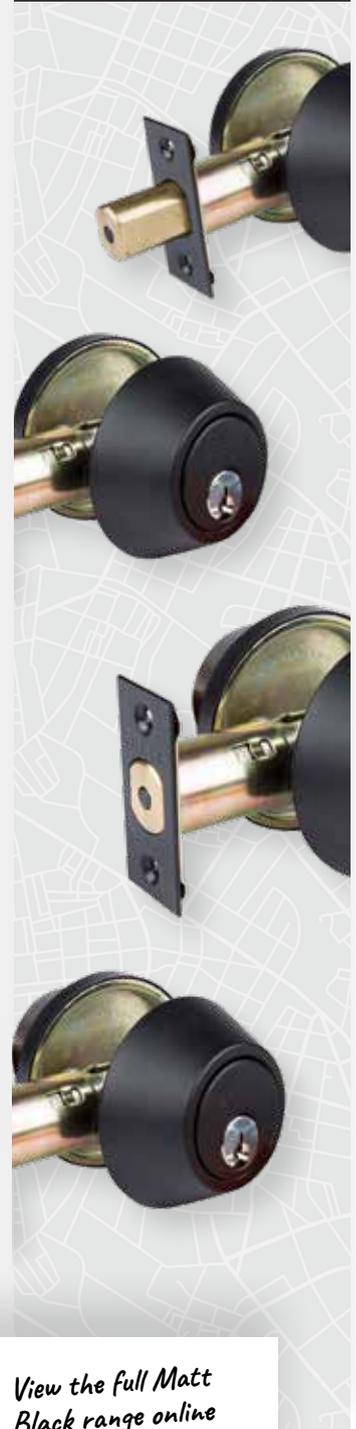
Knobsets



Cylinders



Deadbolts



View the full Matt Black range online



DID YOU KNOW?

Matt Black is now the third most popular finish on the market, behind Satin Chrome and Satin Stainless Steel.

MACHINERY SERVICING & TECHNICAL REPAIRS



EXPERT KEY MACHINE SERVICING

Our in-house service team delivers professional calibration, repair, and refurbishment for electronic and mechanical key machines. Factory-trained technicians ensure your equipment performs accurately and reliably to OEM standards.

TRUSTED SERVICE. PROVEN EXPERTISE.

LSC delivers fast, reliable machinery servicing backed by the Southern Hemisphere's largest range of genuine key machine spare parts.

Find out more



“ *The Southern Hemispheres most comprehensive stock of key machine spare parts.*

WHY CHOOSE US

- ✓ **Highly Skilled Technicians**
Silca-trained specialists ensure precise diagnostics & repairs.
- ✓ **Complete Service Capability**
Firmware updates, rebuilds, and key machine servicing.
- ✓ **Genuine Parts & Warranty Support**
Genuine Silca parts with warranty-backed reliability.
- ✓ **Fast Turnaround & Ongoing Support**
Quick repairs with top workshop and inventory.

RANGE OF SERVICES

Maintenance & Repairs

Repairs and servicing for electronic and mechanical key machines.

Diagnostics & Calibration

Firmware updates, factory calibration, and fault diagnostics.

Complete Rebuilds & Overhauls

Axis rebuilds, motor replacements, component repairs, and servicing.



Advanced Diagnostics support



Immobiliser system simulators



WH Software support



Silca diagnostic testing



Machinery calibration



Machinery assessment

Don't hesitate to contact LSC Tech Support

(03) 8329 8383 technicalsupport@lsc.com.au

PRODUCT SPOTLIGHT

Explore more of the ADI Lock range today! lsc.com.au

ADI GARAGE AND ROLLER DOOR LOCK

Suitable for roller doors, roller shutters and pantech truck shutters.

- Can be mounted on the inside or outside of the door
- 55mm bolt throw, longer bolt is available on request
- 13mm case hardened bolt
- 6 pin oval cylinder with Silca LW4 keyway
- Secured by four 6mm stainless steel cuphead bolts
- Optional 30 mm extended bolt (ADIRK994PINEXT).
- Australian Made and Owned
- Zinc plate finish

02140570



ADI
lockwise



BRAVA TRILOCK CYLINDERS

LSC stock a comprehensive range Trilock cylinders in TE2 or LW5 keyways.

Available in Satin Chrome, Chrome Plate & Polished Brass.



BRAVA

locking for life



BRUTRILOCKTE2CP

BRUTRILOCKTE2PB

BRUTRILOCKTE2SC

BRUTRILOCKLW5SC

BRUTRILOCKLW5CP

PROTECTOR SERIES OVAL CYLINDERS, EXTENDED OVALS & TURNS

PROTECTOR series oval cylinders. Suits most oval cylinder mortice locks.

Available in standard 34mm lengths, extended 54mm & 74mm lengths and durable oval turnsnibs.

PROTECTOR Locks have long been regarded by locksmiths and security professionals for their superior quality and unwavering reliability.

PROTECTOR
SERIES



Oval Cylinder LW4 Profile KA with 2 Keys and Z Cam Matt Black 34mm

PROC34ZKAMBC



Oval Cylinder LW4 Profile KA with 2 Keys and Z Cam Satin Chrome 34mm

PROC34ZKASCP



Oval Cylinder Turn Satin Chrome 34mm

PROT34SCP



Oval Cylinder Extended 74mm LW4 KA with 2 Keys and Z Cam Satin Chrome

PROC74ZKASCP



Oval Cylinder Turn Polished Brass 34mm

PROT34PB



Oval Cylinder Extended 54mm LW4 KA with 2 Keys and Z Cam Satin Chrome 54mm

PROC54ZKASCP

**ADVANCED
DIAGNOSTICS**

SMART PRO WORLD FIRST TOYOTA SOLUTION

KEY PROGRAMMING SOFTWARE UPDATE

First to market all- keys-lost programming for 2018 onwards Toyota*‘H-type’ bladed keys

Unique solution

Developed specifically for the Australian market, the SD756605AD (ADS2328) software is the first to program DST128, ‘H-type’ bladed keys with TIS security, for popular, recent Toyota models like the Corolla, RAV4 and Hiace.

No working key required

In combination with the ADC2016 cable, both spare and all keys lost situations are supported and TIS requirements are bypassed automatically.

What else is needed?

SMART Pro, Cable ADC2016 (if no working key available)
- Server connection required



Cable ADC2016



ADC2016 Cable Connection Guide

Software application

Car Icon*	FROM	TO	KEYTYPE	Key Icon	6 Icon	PIN ✓	PIN Person	Wireless	PRO	AKL	Shield	KEY REF.
Toyota Corolla	2018	2026	Bladed	✓	✓	✓	✓	✗	ADC2000	ADC2016	DST128 AES	MYKEYS Pro
Toyota Hiace	2019	2026	Bladed	✓	✓	✓	✓	✗	ADC2000	ADC2016	DST128 AES	MYKEYS Pro
Toyota Rav4	2019	2026	Bladed	✓	✓	✓	✓	✗	ADC2000	ADC2016	DST128 AES	MYKEYS Pro
Toyota Yaris	2020	2026	Bladed	✓	✓	✓	✓	✗	ADC2000	ADC2016	DST128 AES	MYKEYS Pro
Toyota Yaris Cross	2020	2026	Bladed						ADC2000	ADC2016	DST128 AES	MYKEYS Pro

THE COMPLETE RV KEY SOLUTION



In Australia over the past few years we have seen continued growth of new and innovative products for the Recreational Vehicle and Caravan market, which is opening up more opportunities for locksmiths to supply a complete RV single key solution.

Lock Focus now have added rectangular compression latches and small mini pop compression locks to their range. Both are used on RV Ute canopies, toolboxes, camper trailers and tradie trailers. They are available in Black and Chrome plated and operate on the standard LF exchange barrel Key profiles (CX7, LF31R, LF37 & LF24).

LSC offer the product in retail display pack or bulk quantities at more economical pricing. All products are supplied with a plastic barrel holder, ready to replace with an exchange barrel. Product supplied with barrels fitted is a special order.

See below for part codes of both compression latches in display or bulk pack or go online to www.lsc.com.au To see pricing and further detail.

Part Code	Description	Quantity
LFAR2406PH6	Rectangular end compression latch display pack - Black	1
LFAR2406PH3	Rectangular end compression latch display - B/Chrome	1
LFA2406PH3X2	Rectangular end compression latch bulk pack – Black	2+
LFA2406PH6X2	Rectangular end compression latch bulk pack – B/Chrome	2+
LFAR2405PH6	Mini pop compression latch display pack - Black	1
LFAR2405PH3	Mini pop compression latch display pack – B/Chrome	1
LFA2405PH6X2	Mini pop compression latch bulk - Black	2+
LFA2405PH3X2	Mini pop compression latch bulk – B/Chrome	2+

NEW SMART PRO CABLE FROM ADVANCED DIAGNOSTICS

A new SMART Pro cable from Advanced Diagnostics facilitates the programming of bladed keys to select Iveco Daily vehicles after 2019.



The cable has both 8 and 12 pin male plugs that allow for the SMART Pro to be connected directly to the wiring loom of the vehicle's Secure Gateway Module, effectively bypassing the SGM. Smart Aerial+ is a requirement to precode aftermarket keys suited to this vehicle. In conjunction with the release of this cable the software module ADS2327 - SD756606AD has been updated.



SD757872AD

PUTTING THE **PRO** IN PROTECT

Supporting the professionals who protect what matters most

At LSC, “pro” isn’t a buzzword we throw around. It refers to the hard-working security professionals that we have the privilege to support, each and every day.

As a maxim, ‘Putting the Pro in Protect’ reflects LSC’s dedication to empowering the professionalism, skill and responsibility demonstrated by these security specialists and our ongoing commitment to helping them keep our homes, businesses, and communities safe and secure.

WHAT ‘PRO’ MEANS TO US

Being a pro isn’t just about having the right tools. It’s about experience earned on the job and going the extra mile when something doesn’t go to plan. It’s about the keeping homes, businesses and communities safe and secure with the utmost integrity and without shortcuts.

For LSC, professionalism means setting that standard, and being the example for customer support through our product selection, project advice and consistently being available to help – every single day.

SUPPORTING THE PEOPLE WHO KEEP US ALL PROTECTED

Our customers work in real-world conditions, often under pressure and against tight timelines. They rely on LSC not only for access to products, but for clarity, confidence and support – especially when the job is complex or the stakes are high. That trust is built over time and it’s reinforced every time we show up prepared, responsive and reliable.

HOW LSC PUTS THE PRO IN PROTECT

‘Putting the Pro in Protect’ happens throughout the entire LSC business, including:

- branch teams who get to know their customers
- customer service teams who solve problems calmly
- warehouse teams who keep things moving
- BDMs who listen first and advise second
- training and Tech-Ed teams who help customers stay ahead

Many different roles. One shared purpose.



PROUD TO PLAY OUR PART

When our customers choose to trust LSC, they're looked after by a team of dedicated experts, many of whom have been in the LSC family for the long haul. These are people who understand the industry because they work in it every day. They answer questions, provide advice, and troubleshoot inevitable problems to make sure jobs get done.

PRO IN ACTION

The 'Putting the Pro in Protect' brand mark is something you'll often see independent from the LSC logo. This is because it isn't just about us. Instead, it represents a shared commitment by us and the people we serve, to providing the best quality security products and service possible. By working together toward this goal, we promise we will continue to protect what truly matters.





GTI ULTRA TRANSPONDER



The latest all-in-one* transponder is here: Silca GTI Ultra

Building on the smash hit success of the GTI Pro, the new version retains the previous functionality and adds ID48 Cloning for Megamos chips, including the variants such as ID6K and ID7K, and ID49-1E for Renault. With this one chip, you can clone 98% of the cloneable vehicles on the market today using Silca's RW5 or Smart Aerial Plus devices and the power of cloud-powered cloning servers.

Cloud powered cloning provides for unattended and autonomous updates, super-fast cracking, industry leading reliability and maximum coverage with one simple to use device and interface.

GTI Ultra supports Toyota G and H, Honda G, 8C for Ford and Mazda, all Texas fixed and Crypto plus ID48 and the latest iterations. Streamline your stock, stop guessing, and get the power of Ultra.

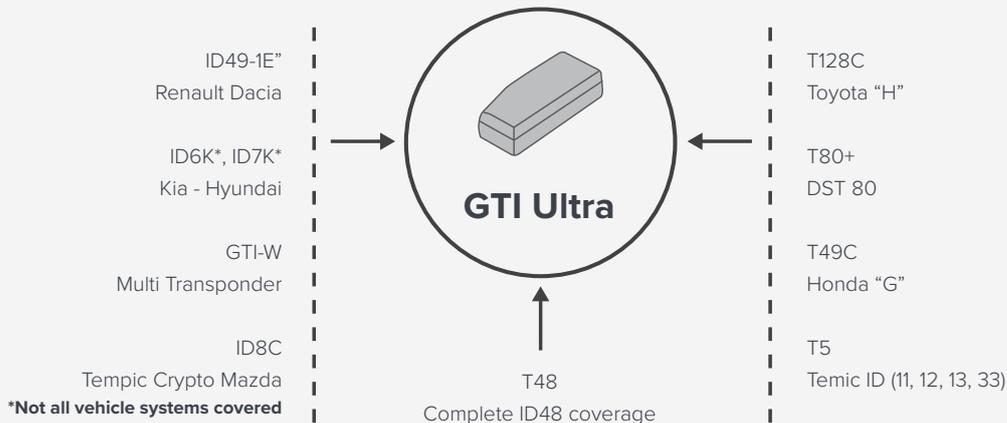
The price is the same as before, and bulk-buy quantity breaks are available.

Part Number: **SC110026**

- ✓ **ID48 Cloning**
Plus Renault Dacia ID49-1E* and Hyundai ID6K* and ID7K*
- ✓ **98% Coverage**
Complatable with 98% of cloneable car keys
- ✓ **Lasts Longer**
The Silca GTI Ultra transponder is tested to hold cloned data for 35 years
- ✓ **10 year Guarantee**
Only Silca GTI Ultra transponders come with a 10 year guarantee



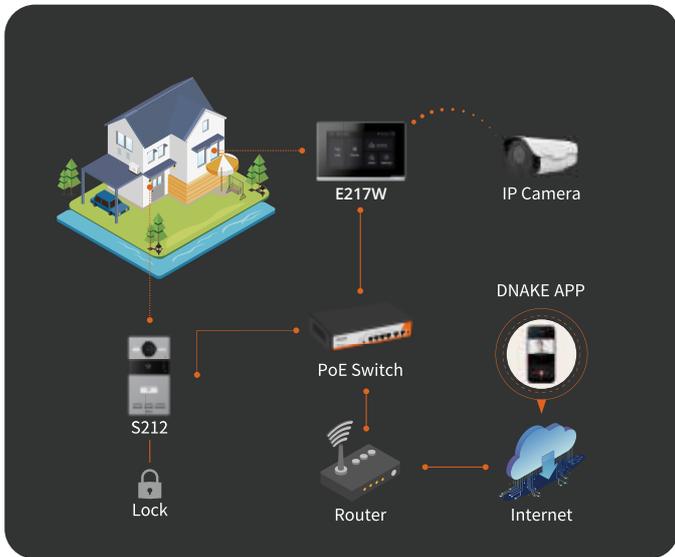
Wide Technology Coverage



IP VIDEO INTERCOM KIT

Embrace Security with a Simple Touch

From one-touch calling and one-touch talking to one-touch unlocking, the villa solution provides thoughtful and useful functions. DNAKE IP video intercom kit is easy to use and does not require any special programming. You can choose to see and speak with the visitor, and unlock the door while onsite using the indoor monitor or remotely with the mobile app. With help of the DNAKE Smart Pro APP, you can always know who is outside and answer the door whether you are home or not. It can also be integrated with CCTV to offer more intelligence and security.



Space-saving and installer-friendly door station



DNIPK07BLK

- 
 Preview
- 
 Video Communication
- 
 Easy Setup
- 
 Call Logs
- 
 Remote Door Unlocking
- 
 Push Notifications

The DNAKE Smart Pro App extends access to your DNAKE door stations directly to your smartphone. Whether you're at home, at work, or away, you can see, speak to, and manage visitors in real time. Know exactly who's at your door and enjoy smarter, more convenient living with DNAKE Smart Pro.

One-button SIP video door station with numeric keypad



DNIPK06BLK



Smart Deadbolt Lock with Fingerprint Access

This sleek & intelligent smart deadbolt comes with a locksmith-grade rekeyable cylinder and can be retrofitted to most existing deadbolt installations.

- Tempered glass screen with fingerprint reader
- Supplied with door sensor
- Internal privacy switch
- Matt black or satin nickel
- Suits doors thickness 35-60 mm
- 300,000 cycle tested
- anti-saw 304 stainless steel adjustable backset bolt
- Mechanical key override with rekeyable PD cylinder
- IP65

Australian Registered Design # 202513993



MLKEDBKT6070
MLKEDSNT6070



Smart Deadbolt Lock with Raised Buttons



Combining user-friendly braille buttons, a locksmith-grade rekeyable cylinder and a stylish tempered glass screen, access just got smarter.

- Raised buttons with braille markings
- Supplied with door sensor
- Internal privacy switch
- Matt black or satin nickel
- Suits doors thickness 35-60 mm
- 300,000 cycle tested
- anti-saw 304 stainless steel adjustable backset bolt
- Mechanical key override with rekeyable PD cylinder
- IP65

Australian Registered Design # 202513992



MLASHBKT6070
MLASHSNT6070





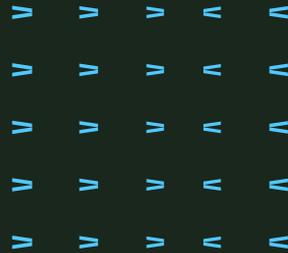
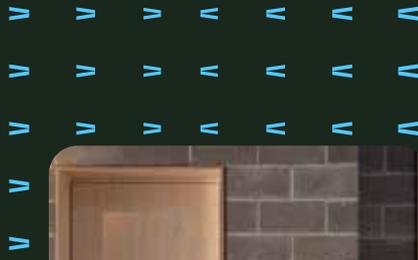
XS4 Com

QCOMQNPBNE04B

Empowering smarter access

The XS4 Com is a cloud-based, hardware-free solution that transforms residents' and visitors' mobile phones into a fully functional intercom device. With a simple QR code scan or an NFC tap on the iGO plate, visitors can initiate two-way audio and video communication for secure entry verification.

Integrated with the SALTO KS platform, XS4 Com allows users to verify visitors, communicate in real time, and unlock doors from anywhere, providing touch-free, convenient, and secure access.



Key Features & Benefits

- Cloud-based platform for flexible and scalable deployment
- Two-way video and voice communication for secure visitor verification
- Hardware-free installation using QR code and NFC technology
- Remote access control from any device
- Real-time communication with residents, hosts, or facility teams
- Seamless integration with SALTO KS for a unified access ecosystem (Requires KS Pro Subscription)
- Easy visitor management with instant scan/tap entry
- Reliable, secure WebRTC calls with geofenced access safeguards
- Intuitive cloud phonebook (search by unit, floor, or company)
- Suitable for residential, commercial, hospitality, healthcare, and education environments
- XS4 Com system commissioning requires installers to be KS certified and have completed the XS4 Com Commissioning Course.



Celebrating the Next Generation: ABYL Winners Visit Melbourne

LSC was proud to host our most recent Australia's Best Young Locksmith (ABYL) winners - 2024 winner Keegan Moylan from Solar City Locksmiths (VIC) and 2025 winner Chris Savchenko from ASM Locksmiths (NSW) - in Melbourne this month, continuing a long-standing tradition of recognising and supporting emerging talent in our industry. Their visit followed in the footsteps of past winners who have been welcomed to Melbourne for a behind-the-scenes industry experience and to celebrate their achievements.

The day began with a special trophy presentation by LSC Managing Director Mark Johnson, who congratulated Keegan and Chris on their success and reinforced the importance of investing in the next generation of locksmiths who will shape the future of the trade. Like many before them, the winners spoke about how the role of the locksmith continues to evolve and what the award means as a proud personal and professional milestone.

During their stay, they enjoyed a a curated tour of specialist industry sites. This included visits to ASSA ABLOY, the Salto XSperience Centre, Ross Locks, and the LSC Distribution & Training Centre, where they gained insight into the latest innovations, met key partners, and saw first-hand the people, technology and craftsmanship that support the industry.

We extend our sincere thanks to the sponsors and partners who continue to support the ABYL award. Through their ongoing contribution, we are able to deliver meaningful experiences like this and continue championing the next generation of locksmith professionals across Australia.





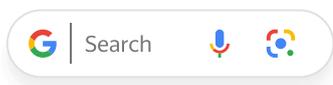
MAKING SURE YOUR WEBSITE IS DOING ITS JOB



Your website is often the first place customers find you — before they call, visit your shop, or even check Google reviews. Keeping it current doesn't have to be complicated, but it does improve enquiries and sales.

A few simple practices can help make sure your website is easy to find, easy to use, and doing its job for your business.

HOW EFFECTIVE IS YOUR WEBSITE?



CAN CUSTOMERS EASILY FIND YOU?

If Google isn't clear on what you do and where you operate, potential customers may never see you.

- Clearly outline your key services and service areas.
- Make sure your website is linked to your Google Business Profile.
- Use consistent business details across your website and listings.

DOES IT WORK PROPERLY ON MOBILE?

Most customers search on their phone, especially when they need help quickly.

- Important content should not be cut off screen.
- Phone numbers and contact buttons should be easy to tap.
- Key information should be easy to find without scrolling.

IS YOUR INFORMATION UP-TO-DATE?

Keeping content and info current shows your business is active, reliable and professional.

- Are contact details, services and opening hours current?
- Do photos and content reflect how your business operates?

ARE ALL CHANNELS CONNECTED?

Your website should support your all of your online channels, not sit on its own.

- Is your site linked to Google listings, reviews & social media?
- Do all platforms point customers back to your website and the same contact details?

PROMOTE YOUR SERVICES

Your website should quickly show what services you offer and who they're for. Clear service pages build trust and support enquiries, whether online, by phone, or in person.

SMALL IMPROVEMENTS THAT COUNT

Small website updates can make a big difference, like improving speed, updating service info, and making contact details easier to find.



RISCO CEO VISITS MELBOURNE TO MARK PARTNERSHIP MILESTONE

It was a pleasure to recently welcome RISCO CEO Maor Alkelai to Melbourne, where he visited both our Support Hub and our Distribution & Training Centre as part of his time with the team. The visit coincided with the five-year anniversary of our partnership - a milestone that reflects the strength of our relationship, shared commitment to innovation, and the continued growth of the RISCO brand across Australia and New Zealand.



CCTV TRAINING DELIVERED ACROSS VIC & NSW

We recently welcomed customers to our Distribution & Training Centre for practical, face-to-face training focused on Dahua IP Video Surveillance Systems (IPVSS) and Video Intercom Systems (VIS). Led by a certified trainer, Peter Ball, the session blended presentation and hands-on learning, giving attendees the confidence to choose, connect, and configure CCTV and intercom solutions for real-world projects.

Participants explored the Dahua range, worked with the latest 4 and 5 series Network Video Recorders, and learned key setup steps including mobile app configuration. It proved to be an ideal introduction for new installers, with everyone leaving better equipped and recognised with a certificate and digital badge on completion.

Keen to build your skills or upskill your team in 2026?

Visit our TechEd page to register your interest in upcoming courses and explore the full range of training on offer - a great way to get yourself and your team trained up for the year ahead.

MLAA Summer Roadshow



The MLAA Summer Roadshows return in 2026, bringing the locksmith community together across multiple locations nationwide.

These events are a great opportunity to connect with peers, stay across industry updates, see what's new in the market, and engage in face-to-face conversations with suppliers and fellow security professionals.

Whether you're looking to learn, network, or simply catch up with others in the trade, the Summer Roadshows continue to be a valuable part of the locksmith calendar.

Dates and locations are listed below, we encourage all locksmiths to register early and make the most of these industry catch-ups.

Perth Tuesday 10 March	Adelaide Thursday 12 March	Brisbane Tuesday 17 March
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ASSA ABLOY



Everbrass (EVB) finish featured.

Install with CONFIDENCE & CERTAINTY

Lockwood 001 Double Cylinder Deadlatch

The Lockwood 001 Double Cylinder Deadlatch delivers high-level security with built-in safety and everyday usability. Designed and engineered in Australia, it features LockAlert® for clear lock status visibility and operates in three modes: Secure, Safety and Passage making it easy for customers to use correctly without compromising protection.

Safety is standard with SafetyRelease™, automatically unlocking the internal knob upon entry to reduce the risk of lock-in. Strong security features include a cut-resistant stainless steel bolt, 11 concealed anchorage points, door frame strengthener and Kinetic Defence® technology, with compliance to AS4145.2-2008 | SL7D8C6.

Ideal for trade, the 001 is retrofittable, suits 30–45mm timber doors, and is available in knob or lever options. It can be keyed alike with other Lockwood products, making it a smart, reliable choice you can confidently recommend to your customers.

A premium solution that protects homes.

VISIT [LOCKWEB.COM.AU](https://lockweb.com.au) for more

Also available in
4 finishes below



Brown



Chrome Plate



Satin Chrome Pearl



Matt Black

Note: Available in Everbrass, Satin Chrome Pearl, Chrome Plate, Brown and Matt Black with the option of knob or lever variations.

TERMS & CONDITIONS

Product features and pricing in this newsletter are subject to change without notice. Special promotional prices advertised here are for the month the newsletter has been published. However, some offers may commence on or extend beyond the promotional period. Most products have been photographed in-house and are identical to what you will receive. Information presented in this newsletter has been checked and is believed to be correct at the time of printing, however, errors and omissions may occur. LSC can not guarantee prices, specifications, or features of products that may change after printing.