

ELECTRONIC SECURITY



LSC Launches Professional ccess Control Solutions from International Electronics Inc.

IEI specialises in building systems which are suitable for this position in the market, and contain many advanced features nor-

FETRONICS, IN



NEWSLETTER

This Month

NEW ABUS AlarmBox 2.0 ABYL 2024 | First Finalist **NEW RISCO Video Door Bell**





ABUS Customised Products

3245 699

Did you know ABUS has the most comprehensive range of products to customise for your business?

Get noticed, have your name in front of your customer every time they use their lock with LSC's high quality professional laser etching. Have your corporate name and logo on every padlock and cylinder that you sell, or offer your end user a point of difference and to have their own logo on cylinders and padlocks, perfect for Councils and large corporations.

Our personalisation service is fast. We offer assistance to get your graphics right, and we take the time and care to present your corporate image in a quality way that reflects your business in the best light.



HERE



All done right

here in AUS!

5534

NEW LOWER MOQ!

GET STARTED WITH JUST A FEW PIECES

Lower Minimum Order Quantities now available for ABUS etched product range

> PUT YOUR NAME

> > HERE

20pcs

M00: 60pcs







24pcs

ABUS Padlocks 8340 | 83ALIB40 | 8345 | 8350 | 83MAR45 | 72IB40

ABUS Rim Cylinders RC341

PUT YOUR NAME

HERE

fotel



ABUS Oval Cylinders AB570

2

ABUS ALARMBOX 2.0



Simple anti-theft device for a variety of uses

The ABUS AlarmBox 2.0 is a versatile and compact security device designed to protect your belongings from theft. Battery operated it is equipped to detect vibrations and movement. Once activated, it emits a loud 100dB alarm for 15 seconds if it senses continued movement, which helps alert you to potential theft.

AlarmBox 2.0 can be mounted to a wide range of items like bags, push bikes, camping equipment, gas bottles, BBQ's or anything that you would like protect. Once armed the Alarmbox detects movement & gives an audible warning if movement persists it triggers a 100dB alarm for 15 seconds, alerting the owner of potential theft.

Now avaiable in 3 models, the AlarmBox 2.0, AlarmBox 2.0 with Cable & AlarmBox 2.0 with Chain.





ABUS AlarmBox 2.0 ABUSAB

2-in-1 alarm & locking system

When a thief is on the prowl, they want to attract as little attention as possible. That's exactly where this portable alarm system can deter theft and alert you to issues.

Features:

- Alarm function with min. 100 dB for 15 seconds, followed by reactivation.
- 3D Position Detection alarm system that detects vibrations and the smallest movements in all three dimensions and triggers the alarm.
- Smart alarm the AlarmBox 2.0 only emits a small warning beep in the event of minor and brief vibrations.
- CR2 battery included and connection option for ABUS adapter chains and cables.





ABUS AlarmBox 2.0 with 6mm Link 100cm Long Chain 6KS/100 -ABUSABCHAIN ABUSABCHAIN



ABUS AlarmBox 2.0 with 100cm Cobra Flexible Cable 12/100 ABUSABCABLE



Coast to Country Locksmiths | Caboolture, QLD

Please provide a short personal biography about yourself

I started my locksmithing journey at Noosa Lock Service in 2018 as a new apprentice. My next-door neighbour knew a locksmith looking for an apprentice, and I thought it would be a great fit for me.

After completing my apprenticeship in Noosa, I decided to start my own business in the Moreton Bay Region. It has been both challenging and rewarding, and I love being able to serve my local community.

I enjoy all aspects of locksmithing but specialise in residential and commercial services, including creating master key systems, hardware installations, and lock maintenance. The best part of my job is that every day is different, and I'm always faced with new challenges that keep me motivated.

What are some of the skills and abilities necessary for someone to succeed as a locksmith?

In my experience there are many skills required to becoming a locksmith. With such a large variety of tasks that clients need solutions for, a wide range of skills will help with keeping clients happy. Some of the abilities that I think are most important are:

- Problem-Solving Skills
- Attention to Detail
- Patience
- Customer Service Skills
- Integrity and Trustworthiness
- Time Management

LSC

What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

The key issues we often face & think are going to continue are:

- Dodgy Locksmiths and Mandatory licencing We are constantly hearing stories of people being scammed by "\$45 locksmiths" that quote a low price and then charge hundreds and even thousands for low quality work. This could be fixed by shutting down these false locksmiths and enforcing security licencing.
- 2. Economic Factors

The current economic environment is affecting consumer spending on locksmith services and security products.

3. Consumer Awareness and Education

There is a lack of consumer awareness about the importance of using a professional locksmith service. We are always trying to promote the locksmith trade at local events and on social media. We have found this is to be the best way to inform the public of our trade.

Tell us why you should be Australia's best young locksmith.

I consider my combination of technical expertise, a customer first approach, and big passion for the locksmithing community to be a great asset. I believe I express the potential of Australia's best young locksmith. I am excited about the future and look forward to continuing to serve my local community with quality security solutions & integrity.





salto 🖊







PRODUCT Spotlight

More PROTECTOR Series _____backsets on their way!

PROTECTOR 412 SERIES EURO CYL ROLLER BOLT LOCKS

PROTECTOR heavy duty euro style roller bolt mortice lock with 30 mm backset available in Satin Brass & Satin Stainless Steel

- Face plate 240 (L) x 24 mm (W).
- Case size 174 (H) x 45 mm (D) includes face plate.
- Single throw 16 mm deadbolt.
- Incorporates a fixed cam euro style cylinder & key retracts bolt.
- Supplied less cylinder.
- Supplied with Euro cylinder retaining screw
- Supplied with black plastic escutcheons, strike plate & fixing screws.
- Strike 170 (L) x 24 mm (W) with double sided lip.

NEW

D&D LOKKLATCH S3 LOCKABLE GATE LATCH WITH LF31R WAFER CYLINDER BLACK

The LokkLatch® Series 3 is the latest addition to the LokkLatch® range.

- Modern new design complements TruClose[®] & KwikFit[®] hinges.
- Engineered and tested to be 20% stronger than S2.
- Can be mounted on left or right swinging gate.
- Available in black & white.
- Without EAB (External Access Button).
- Dual striker lengths to accommodate various gaps and sizes.
- Suited to Metal, Wood, Vinyl, and Round Post gates.

LL3A

ADI GARAGE AND ROLLER DOOR LOCK

Suitable for roller doors, roller shutters and pantech truck shutters.

- Can be mounted on the inside or outside of the door
- 55mm bolt throw, longer bolt is available on request
- 13mm case hardened bolt
- 6 pin oval cylinder with Silca LW4 keyway
- Secured by four 6mm stainless steel cuphead bolts
- Optional 30 mm extended bolt (ADIRK994PINEXT).
- Australian Made and Owned
- Zinc plate finish

02140570



PR41230SS

PR41230SB



Explore more of the PROTECTOR Lock range today! lsc.com.au/locks/protector-lock













SILCA AUTOMOTIVE RELEASES

NEW

SMART PRO BYPASS CABLES

TOYOTA - ADC2021 D756924AD

Certain late model Toyota vehicles feature enhanced security using a challenge-response code, known in the industry as 'TIS' (Technical Information System). This process involves extracting a challenge code from the vehicle and providing the correct response code, typically obtained through dealers or intermediaries like NASTF.

The ADC2021 cable bypasses the TIS code challenge by providing a direct, secure connection to the vehicle's Smart ECU and wiring loom, saving technicians time and eliminating ongoing intermediary fees.

- Applicable to BA platform with Texas Instruments & Hitag AES transponders, connecting directly to the Smart ECU and wiring loom.
- Bypasses TIS requirement, eliminating further intervention or spiking.
- Requires the ADC2015 emulator when all keys are lost.



TOYOTA - ADC2018 D756295AD

On select Toyota vehicles an active alarm can prohibit key programming. Where a manual override of the alarm fails the ADC2018 cable bypasses the active alarm status and allows the complete execution of the key programming procedure. This is achieved by connecting direct to the Smart ECU and wiring loom.

ADVAN DIAGNOSTI

- Bypasses Toyota active alarm where manual override has failed.
- Connects directly to the vehicle Smart ECU and wiring loom.

RUSTED

No spiking of looms or further intervention required.



SD756295AD

Refer to release notes, CarLab & MYKEYS Pro for applications list & more.

SOFTWARE FOR RENAULT 2019 - ADS2287 (AD)

Advanced Diagnostics have released a comprehensive software update to the existing Renault software ADS2287. The update includes additional models and enhances the programming procedure across both bladed and proximity key models. Additionally, the software now has the ability to recover the UCH where data files have become corrupted.



Complete SECURITY SOLUTIONS

LSC

UPCOMING COURSES

715C@ CERTIFIED







RISCO LIGHTSYS PLUS ESI502 | LVL 1 | (8hrs) lunch inc. VIC Thursday, 19 Sept NSW Wednesday, 25 Sept



CS TECHNOLOGIES EVOLUTION ESA401 | LVL 1 | (6hrs) lunch inc. NSW Wednesday, 11 Sept Ĩ. VIC Tuesday, 24 Sept



MILESIGHT CCTV FUNDAMENTALS ESC601 | LVL 1 | (6hrs) lunch inc. NSW Thursday, 10 Sept ٢ VIC Thursday, 12 Sept



DAHUA CCTV CERTIFICATION ESC801 | LVL 1 | (5hrs) lunch inc. Tuesday, 1 Oct

HAVE YOU SEEN THE NEW **TECHED ONLINE PORTAL?**

Explore a sleek, user-friendly design with a vast video library, updated FAQs, enhanced support, and redesigned course pages for seamless learning and access.

visit www.lsc.com.au/teched-training



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TECH TIP

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TECHED

SMART PRO REGION SELECTION Hone-in to the right vehicle software

The Advanced-Diagnostics SMART Pro is a global tool with an extensive vehicle selection menu covering nearly every region and vehicle version.

Different regions require specific software for successful communication and programming. A vehicle with the same name may have various software versions depending on the market.

The SMART Pro allows you to filter vehicle options to those relevant to your market. The Australia-specific menu, curated by the local LSC Tech Support team, is recommended to save time onsite.

The default setting displays all regions and options. It's advisable to set SMART Pro to display only Australia. With the Australian-specific menu, the device becomes more streamlined and easier to navigate.

From the home screen select > Settings > Region. If "All regions" are currently set, deselect this, and re-tick "Australia" by itself.

If another region needs to be accessed, tap the "Filtered" button in the vehicle menus to temporarily display other regions. It will revert to Australia after use.

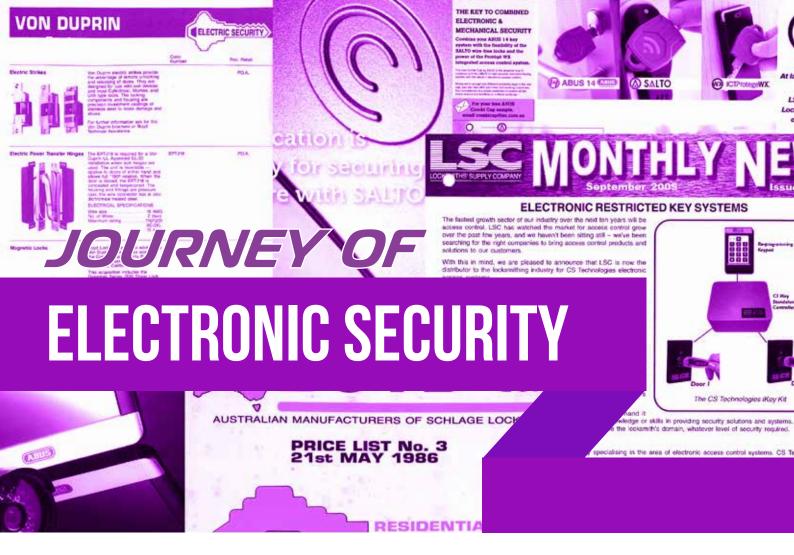




Upskill yourself and your team to your businesses capabilities

CLICK & COLLECT | free pick-up from our branches





In the early 2000's, Mark Johnson returned from a trip to America and shared the news that locksmiths in the USA were getting into "Electronic Security".

While LSC had sold electric strikes since the 1980's, there wasn't really a focus within the suppliers or the industry – that would soon change.

Locksmiths might have been exposed to a form of electronic security in the early 1990's by programming of car keys to Commodore vehicles, but there was an end-user ahead of the time and it was hotels. Locksmiths had often been asked to install Unican or Vingcard hotel locks that utilised a magnetic stripe. These were popular from the late 1980's and through until recent times.

Dabbling in Electronic Security was pretty specialised, but local producers like CS-Technologies which was formed in 1987 helped interested customers get into the business. CS-Technologies were innovative, made quality products and were ahead of the pack. They featured on ABC's Beyond 2000 show in 1996 with a segment showing their i-button.

LSC seriously started looking for products our customers could offer from the early to mid 2000's.

In 2004 things started to ramp up, and we were offering IEI locks and

keypads. The "LS" series of locks were quite popular and reliable. Keypads less so. We offered the Keri Systems "Intelliprox 2000" single door controller with 500 users.

We were offering the CS-Technologies stand-alone 'plug-and-play' single and dual door controllers with the Dallas "i-button" credentials. Locksmiths liked them because they incorporated an installer code, allowing them to offer a similar level of security around replacement credentials to what they were used to with mechanical key systems.

Early training focused less on security concepts, and much more around wiring – how to make good connections, paying attention to colours and connector types, and which kind of wire to use for what job.

We started selling the Presco PAC1 controllers from local company NIDAC. Founded in 1966, they'd become famous for door beepers (the "Nichols Electronic Eye doorway alarm" to give it the proper name). Locally designed and made, it was innovative and ahead of it's time.

An early driver within LSC who could see the future was our own lan Ross, and we appointed him as Product Manager for "Access Control" systems in August 2005.

Many customers will remember lan's passion for "Electronic Access



Control" as we soon renamed it to, and this aligned well with the locksmith's traditional business – historically they gave access via mechanical means. With EAC, the door opened to adding time zones, audit trails and upgraded security with electronics.

By 2010 we were offering CCTV from ABUS. The quality was very good, and it opened the door for locksmiths. Prior to ABUS, lots of locksmiths didn't know where to start, their retail ready offerings, and simple startup packs helped many customers dip that first toe into the water. In 2012 we launched the Microlatch product, and this became very popular, with locksmiths in all states embracing the ease of install. CS Technologies continued to sell well and continued integration development kept the product relevant.

In this same year we started selling SALTO, only 10 years after the company was founded close to San Sebastian in Spain. For many customers, SALTO turbocharged their entry and adoption of Electronic Security products, as doors didn't need wiring back to a controller – everything was contained on the door. Sophistication of use, and ease of programming made the brand a favourite. The first customers were all locksmiths.

In 2013 we launched the "Electronic Security" Showbus, featuring ICT, SALTO, ABUS and STI amongst others. Travelling to all states, we showed

locksmiths how upskilling could boost their businesses, and gave them new levels of security and convenience to sell to their customers.

More recently, we've launched the Neptune brand of security products, featuring quality accessories and basic controllers. These, added to our vast range of strikes, mag locks, electric mortice locks, along with cable and power products mean LSC is a true one-stop-shop for your electronic security projects.

We're bringing locksmiths a better alarm brand than ever before, with market leading RISCO now available from LSC in easy-to-use kits, or in separate components.

Customers can now upskill themselves online, with our dedicated TechEd training portal now hosting sophisticated online learning content covering CCTV, Intrusion, Access and deterrence topics.

The future for electronic locking and electronic security products is bright. With consumers now looking for Smart Home products, and with locking high on the wish list, no other segment is poised to benefit from the next big 'thing' in Security than locksmiths.





Lockwood's legacy spans over 90 years, marked by excellence, innovation, and customer satisfaction. Renowned for its quality and reliability, Lockwood has earned the trust and loyalty of generations, becoming a symbol of durability in the industry, and continues to lead with cutting-edge products and service.

As we celebrate our 90th anniversary, we look forward to the future with our partners, customers, and communities, focusing on innovation and sustainability to ensure a secure future for generations to come.

Today, as part of the ASSA ABLOY Group, Lockwood remains dedicated to growth and providing premium security and door hardware solutions. Embracing new opportunities and advancements in technology, we are excited for the next chapter, committed to enhancing customer satisfaction we are poised for an even more remarkable journey ahead.

Lockwood - Always making sure there's no Worries®

LSC

BORG LOCKS DIVERSE SOLUTIONS

Borg Mechanical Digital Locks provide a diverse array of locking solutions, from surface-mounted night latches to horizontal bolts. Whether you need a robust security solution or a convenient access option, Borg has something to suit your needs.

Visit lsc.com.au to discover the full range of Borg Locks today!



BL2615MGPROECP

HORIZONTAL MOUNT WITH KNOB EASICODE PRO NON-HANDED

- Non-handed.
- Code to open, turn knob to lock.
- New matt black Marine grade finish.
- Stainless steel laminated bolt with a 40 mm throw.
- Internal component chemically treated for extra strength.
- 148 mm backset.

 Oversized vertical cutout in strike to allow for gate movement.

Borglocks

- Supplied with mortice & rim strikes.
- Suits gates from 35-80 mm thick.

BORGLOCKS.COM

- More than 8000 codes to choose from.
- Guaranteed to resist corrosion for one year.



BL4409MGPROECP

ECP KEYPAD & LEVER WITH FIXED SLAM LATCH & CONCEALED FIX STRIKE

- Marine Grade Pro digital lock.
- 40 mm backset rim mount latch.
- Holdback function, disarmed if required.
- SS grade 316 internal components.
- Fully reversible.
- Easi-Code Pro code changing procedure.
- Suits doors from 35-80 mm thick.
- More than 4000 codes to choose from.
- Supplied with code change block pin
- for deactivating external code change procedure (optional).
- Designed for light to medium usage areas.
- Saltwater tested.
- Suitable for external use.
- Guaranteed to resist corrosion for one year.

METRO RH SERIES COMMERCIAL TIEBOLT BACKSET LEVERSETS

Discover BRAVA's Metro RH Lever Locks, where modern design meets exceptional functionality. With sleek lines and contemporary finishes, these locks enhance any interior and offer effortless operation compared to traditional knobs. Made from robust materials, they ensure enduring durability and reliability, making them a stylish and practical choice for both domestic and commercial use.

X	DINAND		lockin
	Functions	available:	
✓	Entrance		Passage
✓	Storeroom	\checkmark	Privacy
✓	Classroom	\checkmark	Combination

- ✓ Glass Door Set
- Combination Knob/Lever

BRAVA)

for life

Dummy



RH Series Tiebolt Classroom Lever Set Adjustable Backset Satin Chrome RH6012SC



RH Series Tiebolt Entrance Lever Set Adjustable Backset Chrome Plate RH6R00PC

View the full RH Series range at lsc.com.au



RH Series Tiebolt Glass Door Lever Set Adjustable Backset Polished Brass RH6111PB





715C@

Seamless integration with the RISCO Cloud

NEW

RISCO VIDEO Doorbell

The new Video Doorbell is designed to enhance security and provide convenience to home and business owners.

Fully integrated with RISCO Cloud, it serves as a complementary solution to RISCO's alarm systems and VUpoint Video Solution. This cutting-edge device, which provides end-users with the ability to answer a doorbell video call anytime, anywhere, even when they are not at home, is fully supported by the iRISCO smartphone application.

Installers can easily configure the Video Doorbell with the RISCO Cloud installer admin interface and the HandyApp. End users will get real-time notification on their iRISCO app.

Video Doorbell Camera WiFi + WL Chime KIT (916Mhz) RVDBA701009A



High-definition video with a viewing angle of 140°

Two-way audio with built-in speaker and microphone

BENEFITS

Seamless integration

Installers can easily configure the Video Doorbell with the RISCO Cloud Installer Admin interface and the HandyApp. End users will get real-time notification on their iRISCO app.

Easy Installation

The Video Doorbell is designed for quick and easy installation. The device can be easily mounted using existing doorbell wiring. The chime can be connected to an existing chime or located anywhere inside the premises.



Scan here to see how easy it is to setup!



<u>_</u>

Motion detection notifying when movement is detected

Night vision IR LED for clear visibility even at night



SALTO CREDENTIALS



TRUSTED

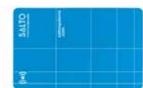
Salto Advises Transition to MIFARE DESfire[®] for Enhanced Security

Salto Systems has issued a credentials security advisory urging clients and partners to switch from MIFARE Classic® to the more secure MIFARE DESfire® technology. This recommendation addresses recent developments that make cloning non-secure credentials, like MIFARE Classic®, easier.

Adopting MIFARE DESfire[®] is crucial for maintaining high security standards in access management systems and protecting valuable assets. To facilitate this transition, Salto has introduced a cost-effective 2K version of DESfire credentials through LSC.

Salto also advises updating lock firmware to counteract emerging cloning tools and attack vectors. While this update may not resolve all MIFARE Classic[®] security issues, it will help reduce new vulnerabilities.

For more information, please contact your local account manager.



PVC with DESFire® 2K, Salto Design Blue and suit SPACE Platform. Pack of 50 units

CCVD207SB50



PVC with DESFire® 2K, Blank both sides and suit SPACE Platform. Pack of 50 units

CCVD2070050

DESfire® 2K in Blue Frame and suit SPACE Platform. Pack of 10 units

CFAD207BEST10

5 YEAR WARRANTY WITH DYNAMIC CABLE SOLUTIONS

NEW

Dynamic Cable Solutions now offer a comprehensive 5-year warranty across their security & data cable range.

This new warranty highlights a commitment to delivering high-quality, reliable cables that meet the evolving needs of customers. The warranty coverage provides greater peace of mind and assurance in the performance and durability of their network cables. Whether you're setting up a small office or managing a large-scale CCTV system, you can trust that Dynamic Cable Solutions stands behind the quality and longevity of their products.









News and Events

MASTER LOCKSMITHS



Where Stamford Plaza, Gleneg SA

When 25 & 26 October 2024

SAVE THE DATE

Get ready for the upcoming Master Locksmiths Association of Australasia 2024 National Conference to be held in Adelaide!

LSC will be showcaseing our latest product inovations, with international visitors from our major partners joining us. Anthony Lamond will return for the third time to MC the Gala Dinner, with Peter Rowsthorn of Kath & Kim fame providing entertainment.

For more information visit industry.masterlocksmiths.com.au

INTERNATIONAL VISITORS | MLAA NATIONAL CONFERENCE 2024



Sebastian Rothe

Before he started his career at ABUS in 2000, Sebastian spent one year abroad, including half a year in Australia. During this time, he fell in love with this beautiful region, hoping he would one day work in or for this area. Sebastian, now ABUS Export Manager, has been with the company for over 22 years, making valuable contributions and playing a key role in the company's success.



Matthew Wise

Matthew, an Australian native living in Stockholm, joined ABUS in 2001 where he worked in the Mobile Security department until 2013, rejoining in 2023 as Asia Pacific Area Sales Manager. With 20+ years in export sales & product management, he's eager to collaborate with AUS & NZ customers & team LSC. Matthew obviously speaks fluent English, but looks forward to brushing up on his Australian!



Fabian Mayer

After successfully graduating with a Master's degree in Sales Engineering and Product Management, Fabian worked in the lighting industry on a number of exciting projects in the smart building sector and logistics industries, focusing on innovation and technological integration. Fabian joined ABUS in 2021 as a Product Manager for digitalisation projects for their padlocks.



Alessandro Faraon

Alessandro began his career at Silca, Italy, in 2003, holding roles in Service, Product Management, and Market Development for the Far East. After the acquisition of Advanced Diagnostics, he spent three years in the UK as Global Automotive Product Manager. Since 2019, he's been Area Sales Manager for Middle East, Africa, and APAC, supporting LSC in helping develop the market for keys, machines, and auto devices.

19 September 2024

CELEBRATE NATIONAL FAMILY BUSINESS DAY

As a proud family-owned business for nearly 100 years, we are thrilled to celebrate National Family Business Day on 19 September 2024. This special day honours the essential role that family businesses like ours play in driving innovation, creating jobs, and fostering a sense of community in AUS & NZ. Our legacy is built on dedication, hard work, and a deep commitment to our customers and community. We invite you to support, choose, and celebrate family businesses — today, and every day.

NATIONAL FAMILY BUSINESS DAY



#NFBD24

14

HAPPY CUSTOMERS

Complete

Silca, your partner in locksmithing.



Kris from Logan Locks is the proud new owner of an Silca Unocode F800 and a Silca Futura Pro.



Edward Bennett from True North Locksmiths was happy to have his photo taken with his new Silca Futura Pro.







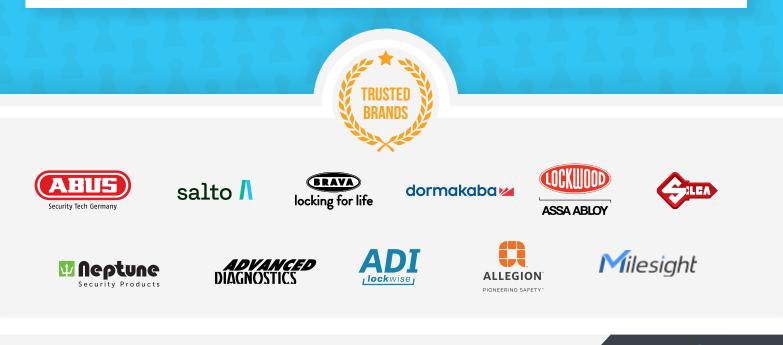




SHOWROOM SHOWCASE: CELEBRATING LOCKWOOD 90 YEARS

Our branches are transforming their showrooms to showcase Lockwood's remarkable products and rich history. As the premier destination for security professionals, we take pride in our longstanding partnership with Lockwood.









Product features and pricing in this newsletter are subject to change without notice. Special promotional prices advertised here are for the month the newsletter has been published. However, some offers may commence on or extend beyond the promotional period. Most products have been photographed in-house and are identical to what you will receive. Information presented in this newsletter has been checked and is believed to be correct at the time of noting how change after printing. Supervised measurement uses a specifications, or features of products that may change after printing.